

Department of Information Resources
Cloud Services
DIR-TSO-4065

PLEASE NOTE: All prices quoted to Customers shall include the .75% administrative fee.

IaaS Sub-Category/Descriptor	Service Description	Service Number (if applicable)	MSRP per month	DIR Customer Discount	DIR Customer Price per month	DIR Admin Fee per month	DIR Final Customer Price per month (Includes Admin Fee)
Large 32 VM /IAAS	Includes 4vCPU, 32gb RAM, 100gb storage, Windows OS, 12 Months		\$ 1,125.80	10%	\$ 1,013.22	\$ 7.60	\$1,020.82
Large 16 VM /IAAS	Includes 4vCPU, 16gb RAM, 100gb storage, Windows OS, 12 Months		\$ 813.80	10%	\$ 732.42	\$ 5.49	\$737.91
Medium 16 VM/IAAS	Includes 2vCPU, 16gb RAM, 100gb storage, Windows OS, 12 Months		\$ 795.60	10%	\$ 716.04	\$ 5.37	\$721.41
Medium 8 VM/IAAS	Includes 2vCPU, 8gb RAM, 100gb storage, Windows OS, 12 Months		\$ 639.60	10%	\$ 575.64	\$ 4.32	\$579.96
Small 4 VM/IAAS	Includes 2vCPU, 4gb RAM, 50gb storage, Windows OS, 12 Months		\$ 555.10	10%	\$ 499.59	\$ 3.75	\$503.34
Small 2 VM/IAAS	Includes 1vCPU, 2gb RAM, 50gb storage, Windows OS, 12 Months		\$ 481.00	10%	\$ 432.90	\$ 3.25	\$436.15
RAM - Per GB - Per Month	Each listed VM can have additional RAM assigned. The cost for additionally assigned RAM is per GB per Month.		\$ 19.50	10%	\$ 17.55	\$ 0.13	\$17.68
CPU - Per vCPU - Per Month	Each listed VM can have additional vCPU's assigned. The cost for additionally assigned vCPU is per vCPU per Month		\$ 9.10	10%	\$ 8.19	\$ 0.06	\$8.25
SSD Storage	Storage can be added to any listed VM on a per GB Basis; Storage is ordered in 100 GB increments, Per Month		\$ 130.00	10%	\$ 117.00	\$ 0.88	\$117.88
SATA Storage	Storage can be added to any listed VM on a per GB Basis; Storage is ordered in 100 GB increments, Per Month		\$ 20.00	10%	\$ 18.00	\$ 0.14	\$18.14

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MaaS Sub-Category/Descriptor	Service Description	Service Number (if applicable)	MSRP per month	DIR Customer Discount	DIR Customer Price per month	DIR Admin Fee per month	DIR Final Customer Price per month (Includes Admin Fee)
Adjacent Cloud Import Transformation Solution (AIS) - Prod, Dev, Test, Sandbox Value Site 12 Months	Adjacent Cloud Import / Transformation solution for importing documents and metadata to cloud solutions. A Prod, Dev, Test, Sandbox environment hosted at Armor based on Value Site licensing for 12 months.	AFT-A4VS-12	\$ 1,562.00	10%	\$ 1,405.80	\$ 10.54	\$1,416.34
Adjacent Cloud Conversion Solution (ACS) - Prod, Dev, Test Value Temporary 24 Months	Adjacent Cloud Conversion Solution hosted for converting documents and metadata to cloud solutions. A Prod, Dev, Test environment hosted at IBM Softlayer based on Value Temporary licensing for 24 months.	AFS-A3VT-24	\$ 3,687.00	10%	\$ 3,318.30	\$ 24.89	\$3,343.19
Adjacent PDF Conversion Solution to Box (APCB) - Prod Value Temporary 6 Months	Adjacent PDF Conversion Solution to convert PDF documents and metadata to Box. A Prod environment based on Value Temporary licensing for 6 months.	ABV-B1VT-6	\$ 975.00	10%	\$ 877.50	\$ 6.58	\$884.08
PDF Upload Solution to Box (APUB) - Prod Value Site 6 Months	Adjacent PDF Upload Solution to Box to upload Adobe PDF forms and metadata to Box. A Prod environment based on Value Site licensing for 6 months.	ABA-B1VS-6	\$ 781.00	10%	\$ 702.90	\$ 5.27	\$708.17
Cloud Disaster Recovery as a Service	Cloud Disaster Recovery Hosting for a Custom IBM P8 Solution for 36 months	ACL-F3AS-36	\$ 3,350.00	10%	\$ 3,015.00	\$ 22.61	\$3,037.61
Cloud DR as a Service for VMs Up to 500 GB. - 12 months	RPO & RTO < 4 hours. This DR as a Service works with any Virtual Machine, and can be applied towards On-Prem VM's as well as cloud VM's.	CLD-DR-1VM	\$215	10%	\$ 193.50	\$ 1.45	\$194.95
Cloud DR as a Service 500GB Add-On	This is an add-on service to the Cloud DR as a Service for an additional 500 GB of service- this add on service can be applied to match the storage capacity of the VM - 12 months		\$ 100.00	10%	\$ 90.00	\$ 0.68	\$90.68
Armor Anywhere Managed Security Services	Managed security-as-a-service delivers OS level protection for private data to various environments. Includes Intrusion detection, Malware protection, Patch monitoring, Log & event management, External vulnerability scans and File Integrity monitoring. Cost is per VM per month.	AAM-SS-1VM	\$ 260.00	10%	\$ 234.00	\$ 1.76	\$235.76

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Request for Offer DIR-TSO-TMP-266

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Cloud Broker Services - for the hosting provider						
Armor						
Armor: Armor Complete Secure Server Includes 4 vCPU's, 8gb Ram, 100gb storage, Windows 2012 R2, 12 months		\$ 1,200.00	10%	\$ 1,080.00	8.10	\$1,088.10
Armor: Armor Complete Secure DB Server Includes 4 vCPU's, 16gb Ram, 250GB SSD storage, Windows 2012 R2, SQL Server Standard 12 months		\$ 2,333.50	10%	\$ 2,100.15	15.75	\$2,115.90
Armor: Armor Complete Secure Enterprise DB Server Includes 4 vCPU's, 16gb Ram, 250GB SSD storage, Windows 2012 R2, SQL Server Enterprise 12 months		\$ 3,919.50	10%	\$ 3,527.55	26.46	\$3,554.01
Armor: Armor Complete Secure Server Includes 2 vCPU's, 4gb Ram, 100gb storage, Windows 2012 R2, 12 months		\$ 991.25	10%	\$ 892.13	6.69	\$898.82
Armor: RAM - Per GB - Per Month		\$ 26.00	10%	\$ 23.40	0.18	\$23.58
Armor: CPU - Per vCPU - Per Month		\$ 32.50	10%	\$ 29.25	0.22	\$29.47
Armor: SSD Storage - Per GB - Per Month		\$ 2.00	10%	\$ 1.80	0.01	\$1.81
Armor: SATA Storage - Per GB - Per Month		\$ 1.00	10%	\$ 0.90	0.01	\$0.91
Cloud Broker Services - for the hosting provider						
IBM Bluemix (Also known as Softlayer)						
Softlayer: Virtual Private Server Includes 2vCPU's, 8gb RAM, 600gb storage, 1tb/month outbound bandwidth, Windows 2016, 12 months		\$ 726.52	10%	\$ 653.87	\$ 4.90	\$658.77
Softlayer: Virtual Private Server Includes 4vCPU's, 16gb RAM, 600gb storage, 1tb/month outbound bandwidth, Windows 2016, 12 months		\$ 827.92	10%	\$ 745.13	\$ 5.59	\$750.72
Softlayer: Virtual Private Database Server Includes 4vCPU's, 16gb RAM, 600gb storage, 1tb/month outbound bandwidth, Windows 2016, SQL Server 2016 Standard, 12 months		\$ 1,259.52	10%	\$ 1,133.57	\$ 8.50	\$1,142.07
Softlayer: Virtual Private Enterprise Database Server: Includes 4vCPU's, 16gb RAM, 600gb storage, 1tb/month outbound bandwidth, Windows 2016, SQL Server 2016 Enterprise, 12 months		\$ 2,478.92	10%	\$ 2,231.03	\$ 16.73	\$2,247.76
Softlayer: Bare Metal Server Includes 2CPU's (16 cores), 512gb RAM, 12tb storage, 1tb/month outbound bandwidth, Windows 2016, 12 months (note: this is highly configurable)		3247.4	10%	\$ 2,922.66	\$ 21.92	\$2,944.58
Softlayer: Bare Metal Server Includes 2CPU's (16 cores), 512gb RAM, 12tb storage, 1tb/month outbound bandwidth, Windows 2016 Datacenter + Hyper-V, 12 months (note: this is highly configurable)		\$ 3,803.80	10%	\$ 3,423.42	\$ 25.68	\$3,449.10
Regional Cloud Object Storage - Standard - per TB per month. There are additional costs for outbound bandwidth (.12c per GB per month) + additional costs per request		\$ 29.29	10%	\$ 26.36	\$ 0.20	\$26.56
Regional Cloud Object Storage - Vault - per TB per month. There are additional costs for outbound bandwidth (.12c per GB per month) + additional costs per request		\$ 15.97	10%	\$ 14.37	\$ 0.11	\$14.48
Regional Cloud Object Storage - Cold Vault - per TB per month. There are additional costs for outbound bandwidth (.12c per GB per month) + additional costs per request		\$ 7.99	10%	\$ 7.19	\$ 0.05	\$7.24
Regional Cloud Object Storage Flex - per TB per month. There are additional costs for outbound bandwidth (.12c per GB per month) + additional costs per request		\$ 11.98	10%	\$ 10.78	\$ 0.08	\$10.86
Cross Regional Cloud Object Storage - Standard - per TB per month. There are additional costs for outbound bandwidth (.12c per GB per month) + additional costs per request		\$ 39.94	10%	\$ 35.95	\$ 0.27	\$36.22
Cross Regional Cloud Object Storage - Vault - per TB per month. There are additional costs for outbound bandwidth (.12c per GB per month) + additional costs per request		\$ 26.62	10%	\$ 23.96	\$ 0.18	\$24.14
Cross Regional Cloud Object Storage - Cold Vault - per TB per month. There are additional costs for outbound bandwidth (.12c per GB per month) + additional costs per request		\$ 14.64	10%	\$ 13.18	\$ 0.10	\$13.27

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Cloud Solutions Architect (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Cloud Solutions Developer (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Senior Cloud Administrator (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Database Architect (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Web Portal Developer (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Cloud Technical Architect (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Senior Cloud Security Consultant (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Capture Consultant (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Cloud Disaster Recovery Solutions Consultant (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Cloud Migration / Conversion Consultant (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Cloud Installation Specialist (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00
Integration Specialist (Hourly Rate)		\$ 215.00	\$ 10.00	\$ 193.50	1.50	\$195.00