

**Department of Information Resources
RFO DIR-SDD-TMP-076A**

Publisher/Product	Description of Pricing Scenario	MSRP/ List price	Customer Discount % off MSRP
IBM FileNet P8 Server Package Professional	2 FileNet P8 Platform Servers & 2 FileNet 8 Application Servers	\$ 75,000	10%
IBM FileNet P8 Server Package Workgroup	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server (75 Users Max)	\$ 25,000	10%
IBM FileNet P8 Server Package Development	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server. Development and Testing Only	\$ 12,500	10%
IBM FileNet P8 Server Package Professional DR/HA	2 FileNet P8 Platform Servers & 2 FileNet 8 Application Servers DR/HA Only	\$ 18,750	10%
IBM FileNet P8 Server Package Workgroup DR/HA	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server (75 Users Max) DR/HA Only	\$ 6,250	10%
IBM FileNet P8 Server Package Development DR/HA	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server. Development and Testing DR/HA Only	\$ 3,125	10%
IBM FileNet P8 Server Package Professional	2 FileNet P8 Platform Servers & 2 FileNet 8 Application Servers	\$ 75,000	35%
IBM FileNet P8 Server Package Workgroup	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server (75 Users Max)	\$ 25,000	35%
IBM FileNet P8 Server Package Development	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server. Development and Testing Only	\$ 12,500	35%
IBM FileNet P8 Server Package Professional DR/HA	2 FileNet P8 Platform Servers & 2 FileNet 8 Application Servers DR/HA Only	\$ 18,750	35%
IBM FileNet P8 Server Package Workgroup DR/HA	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server (75 Users Max) DR/HA Only	\$ 6,250	35%
IBM FileNet P8 Server Package Development DR/HA	1 FileNet P8 Platform Server & 1 FileNet 8 Application Server. Development and Testing DR/HA Only	\$ 3,125	35%
IBM FileNet Content Manager (CM)	Named User	\$ 900	35%
IBM FileNet Content Manager (CM)	Concurrent User	\$ 3,600	35%
IBM FileNet Content Manager (CM)	eBusiness User	\$ 5,400	35%
IBM FileNet Business Process Manager (BPM)	Named User	\$ 1,800	35%
IBM FileNet Business Process Manager (BPM)	Concurrent User	\$ 7,200	35%
IBM FileNet Business Process Manager (BPM)	eBusiness User	\$ 10,800	35%
IBM FileNet Business Process Manager (BPM)	Expansion Named User	\$ 900	35%
IBM FileNet Business Process Manager (BPM)	Expansion Concurrent User	\$ 3,600	35%
IBM FileNet Business Process Manager (BPM)	Expansion eBusiness User	\$ 5,400	35%
IBM FileNet Records Manager (RM)	Named User	\$ 1,500	35%
IBM FileNet Records Manager (RM)	Concurrent User	\$ 6,000	35%
IBM FileNet Records Manager (RM)	eBusiness User	\$ 9,000	35%
IBM FileNet Records Manager (RM)	Expansion Named User	\$ 600	35%
IBM FileNet Records Manager (RM)	Expansion Concurrent User	\$ 2,400	35%
IBM FileNet Records Manager (RM)	Expansion eBusiness User	\$ 3,600	35%
IBM FileNet Forms Manager (FM)	Expansion Named User	\$ 375	35%
IBM FileNet Forms Manager (FM)	Expansion Concurrent User	\$ 1,500	35%
IBM FileNet Forms Manager (FM)	Expansion eBusiness User	\$ 2,250	35%
IBM FileNet Image Manager (IM), formerly Image Services (IS)	Named User	\$ 3,675	35%
IBM FileNet Image Manager (IM), formerly Image Services (IS)	Concurrent User	\$ 5,250	35%
IBM FileNet Image Manager (IM), formerly Image Services (IS)	eBusiness User	\$ 8,100	35%
IBM FileNet Content Services (CS)	Named User	\$ 800	35%
IBM FileNet Content Services (CS)	Concurrent User	\$ 1,300	35%

Department of Information Resources
RFO DIR-SDD-TMP-076A

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IBM FileNet Content Services (CS)	eBusiness User	\$ 1,900	35%
IBM FileNet Team Collaboration Manager (TCM)	Named User	\$ 1,100	35%
IBM FileNet Team Collaboration Manager (TCM)	Concurrent User	\$ 4,400	35%
IBM FileNet Team Collaboration Manager (TCM)	eBusiness User	\$ 6,600	35%
IBM FileNet Team Collaboration Manager (TCM)	Expansion Named User	\$ 200	35%
IBM FileNet Team Collaboration Manager (TCM)	Expansion Concurrent User	\$ 800	35%
IBM FileNet Team Collaboration Manager (TCM)	Expansion eBusiness User	\$ 1,200	35%
IBM FileNet Web Site Manager (WSM)	2 CPU, 10 Authors	\$ 100,000	35%
IBM FileNet Web Site Manager (WSM)	Additional CPU, 5 Authors	\$ 40,000	35%
IBM FileNet Web Site Manager (WSM)	Additional Authors	\$ 2,500	35%
IBM FileNet Web Site Manager (WSM)	Advanced Content Management	\$ 70,000	35%
IBM FileNet Web Site Manager (WSM)	Portal Management	\$ 70,000	35%
IBM FileNet Web Site Manager (WSM)	LDAP Authentication	\$ 30,000	35%
IBM FileNet Web Site Manager (WSM)	Single Sign-On on LDAP	\$ 10,000	35%
IBM FileNet Web Site Manager (WSM)	Collaboration	\$ 50,000	35%
IBM FileNet Web Site Manager (WSM)	Commerce	\$ 10,000	35%
IBM FileNet Web Site Manager (WSM)	Multi-Site Manager	\$ 60,000	35%
IBM FileNet Web Site Manager (WSM)	Virtual Repository (not for 4.01)	\$ 80,000	35%
IBM FileNet Email Manager (EM)	Server	\$ 25,000	35%
IBM FileNet Email Manager (EM)	Server Development	\$ 6,250	35%
IBM FileNet Email Manager (EM)	Mailbox Fee	\$ 30	35%
IBM FileNet Compliance Framework	Named User	\$ 2,600	35%
IBM FileNet Compliance Framework	Concurrent User	\$ 10,400	35%
IBM FileNet Compliance Framework	eBusiness User	\$ 15,600	35%
IBM FileNet Image Manager Active Edition (IMAE)	Named User	\$ 3,100	35%
IBM FileNet Image Manager Active Edition (IMAE)	Concurrent User	\$ 8,000	35%
IBM FileNet Image Manager Active Edition (IMAE)	eBusiness User	\$ 12,000	35%
IBM FileNet Image Manager Active Edition (IMAE)	Expansion Named User	\$ 2,200	35%
IBM FileNet Image Manager Active Edition (IMAE)	Expansion Concurrent User	\$ 4,400	35%
IBM FileNet Image Manager Active Edition (IMAE)	Expansion eBusiness User	\$ 6,600	35%
IBM FileNet Business Process Framework (BPF)	System License	\$ 85,000	35%
IBM FileNet Business Process Framework (BPF)	System License Development	\$ 25,000	35%
IBM FileNet Business Process Framework (BPF)	System License DR/HA	\$ 25,000	35%
IBM FileNet Content Federated Services (CFS)	System License	\$ 25,000	35%
IBM FileNet Content Federated Services (CFS)	Connector License	\$ 15,000	35%
IBM FileNet Content Federated Services (CFS)	Server License Development	\$ 6,250	35%
IBM FileNet Content Federated Services (CFS)	Connector License Development	\$ 3,750	35%
IBM FileNet Business Activity Monitoring (BAM)	2 CPU	\$ 100,000	35%
IBM FileNet Business Activity Monitoring (BAM)	Named User	\$ 3,500	35%
IBM FileNet Business Activity Monitoring (BAM)	10 Concurrent User	\$ 15,000	35%
IBM FileNet Business Activity Monitoring (BAM)	Standard Agent	\$ 10,000	35%
IBM FileNet Business Activity Monitoring (BAM)	Messaging Agent	\$ 30,000	35%
IBM FileNet Systems Monitoring (FSM)	Named User	\$ 100	35%
IBM FileNet Systems Monitoring (FSM)	Concurrent User	\$ 400	35%
IBM FileNet Systems Monitoring (FSM)	eBusiness User	\$ 600	35%
IBM FileNet Records Crawler	Server License	\$ 75,000	35%
IBM FileNet Records Crawler	Server License Development	\$ 18,750	35%

Department of Information Resources
RFO DIR-SDD-TMP-076A

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	Capacity License		35%
	Scanner License Based on Scanner Rating		35%
	User License		35%
	Printer, Fax, and Port		35%
	3rd Party Applications i.e. IBM, BEA, SAP, Microsoft, and Oracle ect.		35%
IBM FileNet Content Manager Installation Package	Basic system installation	\$ 18,000	3%
IBM FileNet Content Manager Installation & Launch Package	Install, basic document analysis, configuration of site and user preferences	\$ 37,000	3%
IBM FileNet Content Manager Field Install	Additional install for combined server/development system	\$ 8,400	3%
IBM FileNet Business Process Manager Field Install	Additional install for combined server/development system	\$ 10,400	3%
IBM FileNet Business Process Manager Add-On	Basic system installation	\$ 15,000	3%
IBM FileNet Business Process Manager Add-On Field Install	Additional install for combined server/development system	\$ 5,200	3%
IBM FileNet Business Process Manager Add-On Lite Installation	Basic system installation, without process analyzer and simulator	\$ 7,000	3%
IBM FileNet Records Manager Launch Installation Package	Install, basic document analysis, configuration of site and user preferences	\$ 72,000	3%
IBM FileNet Records Manager Field Install	Additional install for combined server/development system	\$ 10,400	3%
IBM FileNet Records Manager Add-on Installation Package	Basic system installation	\$ 18,000	3%
IBM FileNet Records Manager Add-on Field Install	Additional install for combined server/development system	\$ 5,200	3%
IBM FileNet eForms for FileNet P8 Installation Package	Basic system installation	\$ 15,000	3%
IBM FileNet eForms for FileNet P8 Field Install	Additional install for combined server/development system	\$ 2,200	3%
IBM FileNet Image Manager Installation Package	Basic system installation	\$ 18,000	3%
IBM FileNet Image Manager Installation & Launch Package	Install, basic document analysis, configuration of site and user preferences	\$ 37,000	3%
IBM FileNet Image Manager Field Install	Additional install for combined server/development system	\$ 5,200	3%
IBM FileNet Content Services Installation Package	Basic system installation	\$ 18,000	3%
IBM FileNet Content Services Field Install	Additional install for combined server/development system	\$ 5,200	3%
IBM FileNet Team Collaboration Manager Installation Package	Installation of TCM components onto a FN P8 platform. Includes mentoring.	\$ 15,000	3%
IBM FileNet Team Collaboration Field Install	Additional install for combined server/development system	\$ 2,200	3%
IBM FileNet Web Site Manager Installation Package	Basic system installation	\$ 25,000	3%
IBM FileNet Web Site Manager Field Install	Additional install for combined server/development system	\$ 5,200	3%
IBM FileNet Email Manager Installation Package	Basic system installation	\$ 11,500	3%
IBM FileNet Email Manager Field Install	Additional install for combined server/development system	\$ 5,200	3%
IBM FileNet Content Manager Installation Package	Basic system installation	\$ 18,000	8%
IBM FileNet Content Manager Installation & Launch Package	Install, basic document analysis, configuration of site and user preferences	\$ 37,000	8%
IBM FileNet Content Manager Field Install	Additional install for combined server/development system	\$ 8,400	8%
IBM FileNet Business Process Manager Field Install	Additional install for combined server/development system	\$ 10,400	8%
IBM FileNet Business Process Manager Add-On	Basic system installation	\$ 15,000	8%
IBM FileNet Business Process Manager Add-On Field Install	Additional install for combined server/development system	\$ 5,200	8%
IBM FileNet Business Process Manager Add-On Lite Installation	Basic system installation, without process analyzer and simulator	\$ 7,000	8%
IBM FileNet Records Manager Launch Installation Package	Install, basic document analysis, configuration of site and user preferences	\$ 72,000	8%
IBM FileNet Records Manager Field Install	Additional install for combined server/development system	\$ 10,400	8%

Department of Information Resources
RFO DIR-SDD-TMP-076A

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IBM FileNet Records Manager Add-on Installation Package	Basic system installation	\$ 18,000	8%
IBM FileNet Records Manager Add-on Field Install	Additional install for combined server/development system	\$ 5,200	8%
IBM FileNet eForms for FileNet P8 Installation Package	Basic system installation	\$ 15,000	8%
IBM FileNet eForms for FileNet P8 Field Install	Additional install for combined server/development system	\$ 2,200	8%
IBM FileNet Image Manager Installation Package	Basic system installation	\$ 18,000	8%
IBM FileNet Image Manager Installation & Launch Package	Install, basic document analysis, configuration of site and user preferences	\$ 37,000	8%
IBM FileNet Image Manager Field Install	Additional install for combined server/development system	\$ 5,200	8%
IBM FileNet Content Services Installation Package	Basic system installation	\$ 18,000	8%
IBM FileNet Content Services Field Install	Additional install for combined server/development system	\$ 5,200	8%
IBM FileNet Team Collaboration Manager Installation Package	Installation of TCM components onto a FN P8 platform. Includes mentoring.	\$ 15,000	8%
IBM FileNet Team Collaboration Field Install	Additional install for combined server/development system	\$ 2,200	8%
IBM FileNet Web Site Manager Installation Package	Basic system installation	\$ 25,000	8%
IBM FileNet Web Site Manager Field Install	Additional install for combined server/development system	\$ 5,200	8%
IBM FileNet Email Manager Installation Package	Basic system installation	\$ 11,500	8%
IBM FileNet Email Manager Field Install	Additional install for combined server/development system	\$ 5,200	8%
IBM FileNet Image Manager Active Edition Installation Package	Installation, planning, testing, acceptance and hand-over of a new system	\$ 33,000	3%
IBM FileNet Image Manager Active Edition Installation Package	Installation, planning, testing, acceptance and hand-over of a new system	\$ 33,000	8%
IBM FileNet Business Process Framework Installation Package	Basic system installation	\$ 25,000	3%
IBM FileNet Business Process Framework Field Install	Additional install for combined server/development system	\$ 10,000	3%
IBM FileNet Content Federated Services - IS Installation Package	Basic system installation	\$ 10,000	3%
IBM FileNet Content Federated Services - IS Installation & Mentoring Package		\$ 25,000	3%
IBM FileNet Content Federated Services Field Install	Additional install for combined server/development system	\$ 3,200	3%
IBM FileNet Content Federated Services - CS/NTFS Installation Package	Basic system installation	\$ 10,000	3%
IBM FileNet Content Federated Services - CS/NTFS Add-on Installation Package	Additional install for combined server/development system	\$ 5,200	3%
IBM FileNet Business Activity Monitoring Installation Package	Basic system installation	\$ 12,500	3%
IBM FileNet Capture Professional Installation Package	Basic system installation	\$ 8,500	3%
IBM FileNet Capture Desktop Installation Package	Basic system installation	\$ 6,000	3%
IBM FileNet Capture Field Install Package	Additional install for combined server/development system	\$ 2,200	3%
IBM FileNet Capture ADR Launch Package	Install, define, create up to 2 ADR Fixed Forms, configure database lookup	\$ 18,000	3%
IBM FileNet Capture ADR Free Form Launch Package	Install, define, create up to 2 ADR Free Forms, configure database lookup	\$ 28,000	3%
IBM FileNet Records Crawler Installation Package	Basic system installation	\$ 8,000	3%
IBM FileNet Records Crawler Field Install	Additional install for combined server/development system	\$ 3,200	3%
IBM FileNet Business Process Framework Installation Package	Basic system installation	\$ 25,000	8%
IBM FileNet Business Process Framework Field Install	Additional install for combined server/development system	\$ 10,000	8%
IBM FileNet Content Federated Services - IS Installation Package	Basic system installation	\$ 10,000	8%

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RFO DIR-SDD-TMP-076A

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IBM FileNet Content Federated Services - IS Installation & Mentoring Package		\$ 25,000	8%
IBM FileNet Content Federated Services Field Install	Additional install for combined server/development system	\$ 3,200	8%
IBM FileNet Content Federated Services - CS/NTFS Installation Package	Basic system installation	\$ 10,000	8%
IBM FileNet Content Federated Services - CS/NTFS Add-on Installation Package	Additional install for combined server/development system	\$ 5,200	8%
IBM FileNet Business Activity Monitoring Installation Package	Basic system installation	\$ 12,500	8%
IBM FileNet Capture Professional Installation Package	Basic system installation	\$ 8,500	8%
IBM FileNet Capture Desktop Installation Package	Basic system installation	\$ 6,000	8%
IBM FileNet Capture Field Install Package	Additional install for combined server/development system	\$ 2,200	8%
IBM FileNet Capture ADR Launch Package	Install, define, create up to 2 ADR Fixed Forms, configure database lookup	\$ 18,000	8%
IBM FileNet Capture ADR Free Form Launch Package	Install, define, create up to 2 ADR Free Forms, configure database lookup	\$ 28,000	8%
IBM FileNet Records Crawler Installation Package	Basic system installation	\$ 8,000	8%
IBM FileNet Records Crawler Field Install	Additional install for combined server/development system	\$ 3,200	8%
Adjacent Tier V Services	Hourly Rate - Program Director, Principal Architect	\$ 290	23%
Adjacent Tier IV Services	Hourly Rate - Principal System/Technical Engineer, Engineering Specialist, Sr. Architect	\$ 260	23%
Adjacent Tier III Services	Hourly Rate - Project Manager, Sr. Developer, Sr. System/Tech Engineer, Architect	\$ 225	18%
Adjacent Tier II Services	Hourly Rate - Developer, System/Tech Engineer	\$ 190	8%
Adjacent Tier I Services	Hourly Rate - Associate Project Manager	\$ 190	8%
Kofax / Ascent Capture	Image vol 25K/mo	\$ 3,300	20%
Kofax / Ascent Capture	Image vol 75K/mo	\$ 5,500	20%
Kofax / Ascent Capture	Image vol 200K/mo	\$ 10,500	20%
Kofax / Ascent Capture	Image vol 500K/mo	\$ 19,000	20%
Kofax / Ascent Capture	Image vol 1M/mo	\$ 30,000	20%
Kofax / Ascent Capture	Image vol 2M/mo	\$ 44,000	20%
Kofax / Ascent Capture	Image vol 5M/mo	\$ 80,000	20%
Kofax / Ascent Capture	Full Station	\$ 3,000	20%
Kofax / Ascent Capture	Scan/QC/Import Only	\$ 995	20%
Kofax / Ascent Capture	Stand alone 5K/mo Only	\$ 995	20%
Kofax / Ascent Capture	Custom Module Only	\$ 750	20%
Kofax / Ascent Capture	Image vol 300K/yr	\$ 3,800	20%
Kofax / Ascent Capture	Image vol 600K/yr	\$ 4,850	20%
Kofax / Ascent Capture	Image vol 1M/yr	\$ 6,200	20%
Kofax / Ascent Capture	Image vol 2M/yr	\$ 10,400	20%
Kofax / Ascent Capture	Image vol 5M/yr	\$ 22,000	20%
Kofax / Ascent Capture	Image vol 10M/yr	\$ 36,000	20%
Kofax / Ascent Capture	Image vol 15M/yr	\$ 46,000	20%
Kofax / Ascent Capture	Image vol 20M/yr	\$ 53,000	20%
Kofax / Ascent Capture	Image vol 40M/yr	\$ 78,800	20%
Kofax / Ascent Capture	eDoc vol 25K/mo	\$ 825	20%
Kofax / Ascent Capture	eDoc vol 75K/mo	\$ 1,375	20%
Kofax / Ascent Capture	eDoc vol 200K/mo	\$ 2,625	20%

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RFO DIR-SDD-TMP-076A

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Kofax / Ascent Capture	eDoc vol 500K/mo	\$ 4,750	20%
Kofax / Ascent Capture	eDoc vol 1M/mo	\$ 7,500	20%
Kofax / Ascent Capture	eDoc vol 2M/mo	\$ 11,000	20%
Kofax / Ascent Capture	eDoc vol 5M/mo	\$ 20,000	20%
Kofax / Ascent Capture	eDoc vol 300K/yr	\$ 950	20%
Kofax / Ascent Capture	eDoc vol 600K/yr	\$ 1,213	20%
Kofax / Ascent Capture	eDoc vol 1M/yr	\$ 1,550	20%
Kofax / Ascent Capture	eDoc vol 2M/yr	\$ 2,600	20%
Kofax / Ascent Capture	eDoc vol 5M/yr	\$ 5,500	20%
Kofax / Ascent Capture	eDoc vol 10M/yr	\$ 9,000	20%
Kofax / Ascent Capture	eDoc vol 15M/yr	\$ 11,500	20%
Kofax / Ascent Capture	eDoc vol 20M/yr	\$ 13,250	20%
Kofax / Ascent Capture	eDoc vol 40M/yr	\$ 19,700	20%
Kofax / Ascent Capture	PDF I+T 5k/Mo	\$ 498	20%
Kofax / Ascent Capture	PDF I+T 25k/Mo	\$ 1,650	20%
Kofax / Ascent Capture	PDF I+T 75k/Mo	\$ 2,750	20%
Kofax / Ascent Capture	PDF I+T 200k/Mo	\$ 5,250	20%
Kofax / Ascent Capture	PDF I+T 500k/Mo	\$ 9,500	20%
Kofax / Ascent Capture	PDF I+T 1M/Mo	\$ 15,000	20%
Kofax / Ascent Capture	PDF I+T 2M/Mo	\$ 22,000	20%
Kofax / Ascent Capture	PDF I+T 5M/Mo	\$ 40,000	20%
Kofax / Ascent Capture	PDF I+T 300K/Yr	\$ 1,900	20%
Kofax / Ascent Capture	PDF I+T 600K/Yr	\$ 2,425	20%
Kofax / Ascent Capture	PDF I+T 1M/Yr	\$ 3,100	20%
Kofax / Ascent Capture	PDF I+T 2M/Yr	\$ 5,200	20%
Kofax / Ascent Capture	PDF I+T 5M/Yr	\$ 11,000	20%
Kofax / Ascent Capture	PDF I+T 10M/Yr	\$ 18,000	20%
Kofax / Ascent Capture	PDF I+T 15M/Yr	\$ 23,000	20%
Kofax / Ascent Capture	PDF I+T 20M/Yr	\$ 26,500	20%
Kofax / Ascent Capture	PDF I+T 40M/Yr	\$ 39,400	20%
Kofax / ACIS	1 ACIS remote site	\$ 2,000	20%
Kofax / ACIS	5 ACIS remote sites	\$ 8,000	20%
Kofax / ACIS	10 ACIS remote sites	\$ 12,000	20%
Kofax / ACIS	Remote Full Station	\$ 995	20%
Kofax / Ascent Capture	Image vol 300K Page Count	\$ 3,300	20%
Kofax / Ascent Capture	Image vol 1M Page Count	\$ 5,500	20%
Kofax / Ascent Capture	eDoc vol 300K Page Count	\$ 825	20%
Kofax / Ascent Capture	eDoc vol 1M Page Count	\$ 1,375	20%
Kofax / Ascent Capture	PDF I+T 300k/Pg Count	\$ 1,650	20%
Kofax / Ascent Capture	PDF I+T 1M/Pg Count	\$ 2,750	20%
Kofax / Training	AC 7.5 CBT Kit	\$ 3,000	20%
Kofax / Training	AC7 Cert Exam	\$ 250	20%
Kofax / VRS	VRS 4.1 Standard	\$ 325	20%
Kofax / VRS	VRS 4.1 Professional for Desktop Scanning	\$ 595	20%
Kofax / VRS	VRS 4.1 Professional for Workgroup Scanning	\$ 1,295	20%
Kofax / VRS	VRS 4.1 Professional for Production Scanning	\$ 2,195	20%
Kofax / Adrenaline Software Engine	AIPE Software Engine	\$ 1,095	20%

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Kofax / Adrenaline Software Engine	AIPE + EBC Server Software Engine	\$ 2,495	20%
Adjacent Tier V Services	Hourly Rate - Program Director, Principal Architect	\$ 290	23%
Adjacent Tier IV Services	Hourly Rate - Principal System/Technical Engineer, Engineering Specialist, Sr. Architect	\$ 260	23%
Adjacent Tier III Services	Hourly Rate - Project Manager, Sr. Developer, Sr. System/Tech Engineer, Architect	\$ 225	18%
Adjacent Tier II Services	Hourly Rate - Developer, System/Tech Engineer	\$ 190	8%
Adjacent Tier I Services	Hourly Rate - Associate Project Manager	\$ 190	8%
Ascent Capture	Basic system installation	\$ 7,500	8%
ACIS	Basic system installation	\$ 3,000	8%
Altien Limited, ADM Explorer	Enterprise License per Production Server	\$ 16,000	8%
Altien Limited, ADM Explorer	Enterprise License per Development Server	\$ 8,000	8%
Altien Limited, ADM Explorer	Named End use License	\$ 250	8%
Altien Limited, ADM Explorer	Concurrent End User License (10:1 concurrency)	\$ 1,000	8%
Altien Limited, ADM Agent	Individual ECM Repository Development License	\$ 10,500	8%
Altien Limited, ADM Agent	Individual ECM Repository Production License	\$ 21,000	8%
Altien Limited, Annual Maintenance and Support	Enterprise License per Production Server	\$ 3,200	8%
	Enterprise License per Development Server	\$ 1,600	8%
	Named End use License	\$ 50	8%
	Concurrent End User License (10:1 concurrency)	\$ 200	8%
	Individual ECM Repository Development License	\$ 2,100	8%
	Individual ECM Repository Production License	\$ 4,200	8%
Adjacent Tier V Services	Hourly Rate - Program Director, Principal Architect	\$ 290	23%
Adjacent Tier IV Services	Hourly Rate - Principal System/Technical Engineer, Engineering Specialist, Sr. Architect	\$ 260	23%
Adjacent Tier III Services	Hourly Rate - Project Manager, Sr. Developer, Sr. System/Tech Engineer, Architect	\$ 225	18%
Adjacent Tier II Services	Hourly Rate - Developer, System/Tech Engineer	\$ 190	8%
Adjacent Tier I Services	Hourly Rate - Associate Project Manager	\$ 190	8%